

Tableau **Experience**

Indonesia

13 March 2019

# Evangelizing Analytics to Drive Growth in Emerging Markets

**Immanuel Ambhara**, Head of Data Visualization

**Rebecca Rossellini**, Head of Data Evangelism



# How **GOJEK** started

## Mobile App for Your Daily Needs

The GOJEK app offers various services such as transport, food delivery, courier, instant shopping, professional massage, payments, entertainment, and more



**2010**

Call-center for ojek\* services



**2015**

App launched with 3 services



**2016**

Expansion and new services



**2018**

Expansion to other countries

*\*ojek is an Indonesian term of motorcycle taxi*

# Our Solution for Every Customer's Needs



GO-RIDE



GO-TIX



GO-FIX



GO-MED



GO-CAR



GO-PULSA



GO-MASSAGE



GO-POINTS



GO-BLUEBIRD



GO-BOX



GO-GLAM



GO-DEALS



GO-FOOD



GO-SHOP



GO-LAUNDRY



GO-BILLS



GO-SEND



GO-DAILY



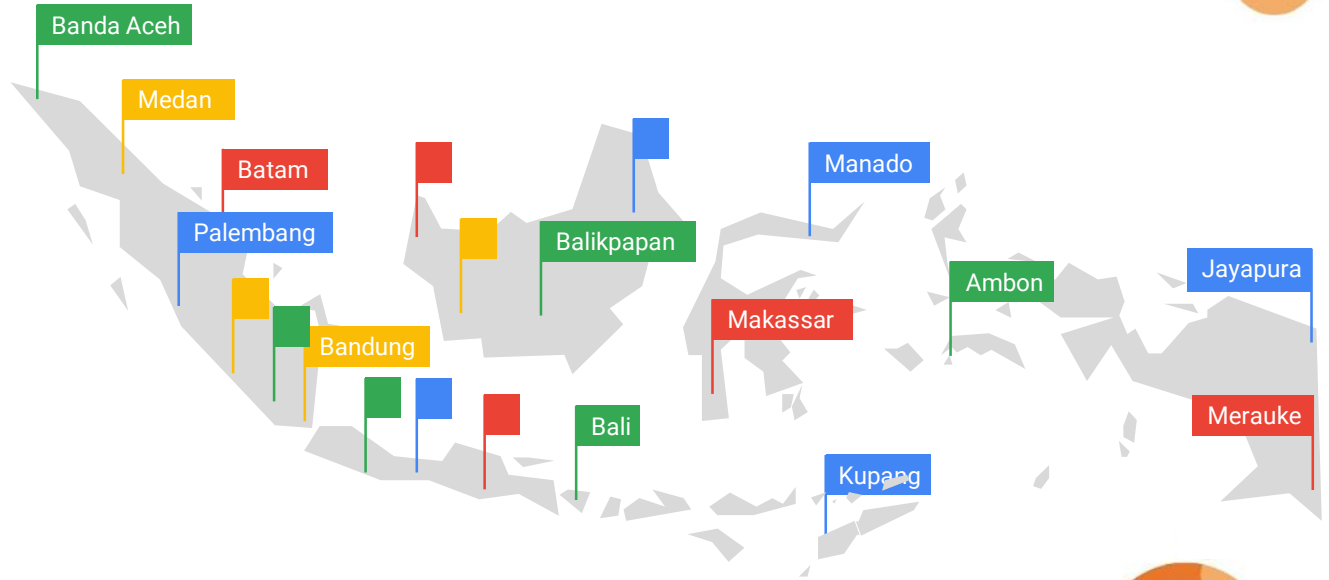
GO-AUTO


**GO**  **PAY**

\*Visit <https://www.go-jek.com> for more information

# GOJEK Footprints Nationwide

Operating  
in **76 cities**  
throughout  
**Indonesia**



 **80M**  
app downloads

 **+15M**  
users

 **+1M**  
drivers

 **+300k**  
merchants

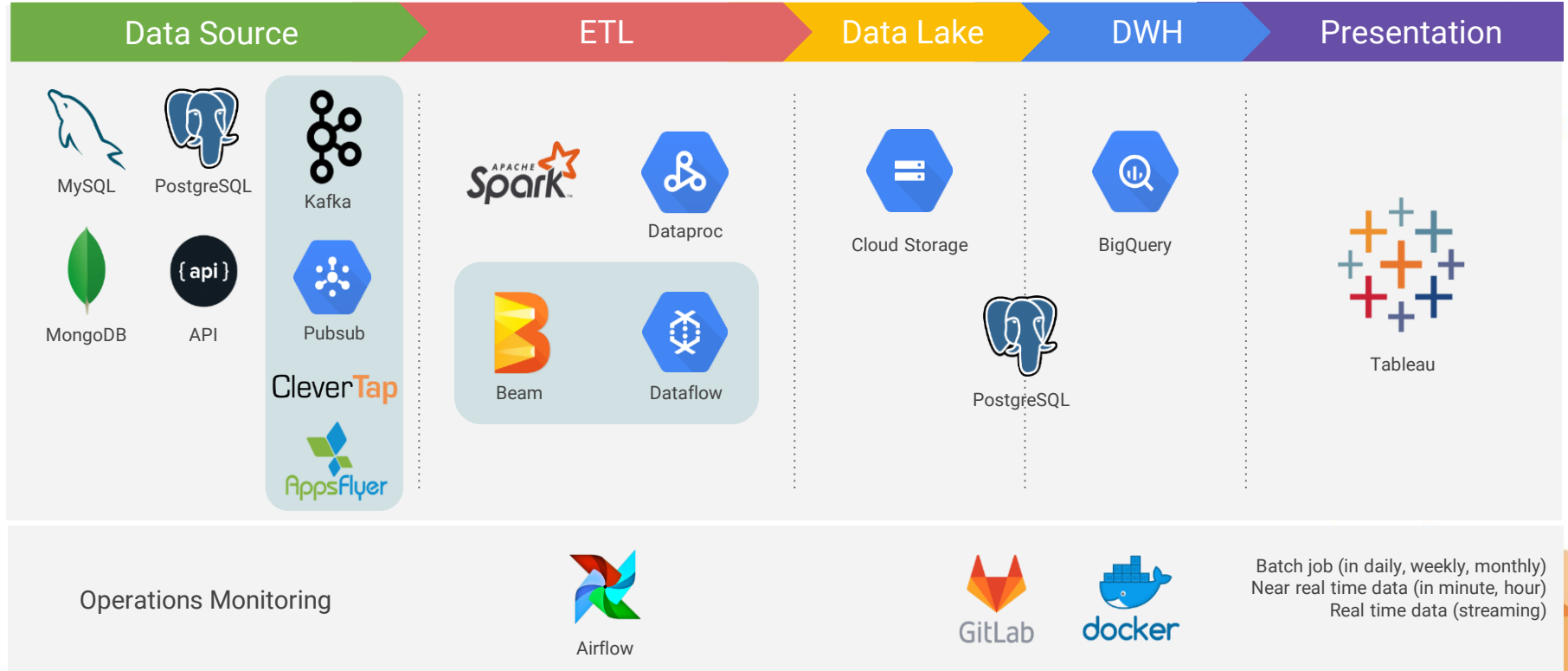
 **+70**  
cities

# GOJEK Footprints in the World

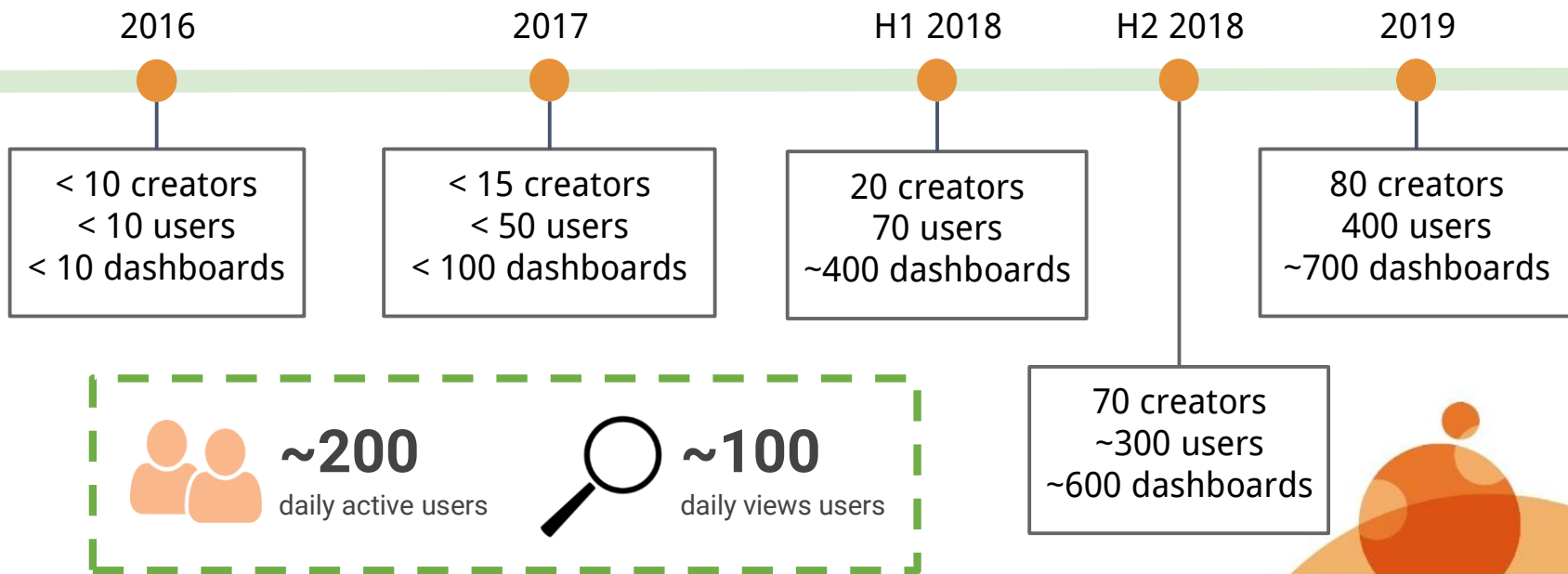
Operating  
in **80 cities**  
throughout  
**4 countries**



# GOJEK BI Tech Stack



# GOJEK's Journey with Tableau





# Data Evangelism at GOJEK



# What are the **Problems?**



*Business Users*

**“ I NEED D-A-T-A ! ”**

**Who** can pull the data for me?

**Where** can I get the data?

**How** can I pull the data?

**How** can I analyse these tons of data?



*Business Intelligence*

**“ TOO BUSY FOR AD-HOC ! ”**

I cannot work on **impactful** projects.

I am such a **bottleneck!** :(  
OMG! Why can't people read  
the data **themselves?**

# What Matters for Business Users?

## *EASE OF USE*

Find a user-friendly tool to analyse data.



## *T I M E*

Make impactful business decisions in mere moments.



## *SKILL DEVELOPMENT*

Help business users develop their own insights.





# BI UNIVERSITY

Learning Community to Learn Data Analytics



# What is **BI University**?

BI University is an **intensive training & mentoring program** on data analytics by Business Intelligence for others outside BI, within the GOJEK Group.

We envision that our students will become the **data ambassadors** for their respective teams. This is how we **scale and become a data-driven organisation**.





## *WHO ARE OUR STUDENTS?*

Business users from diverse teams

## *WHO ARE OUR TEACHERS?*

- Business Intelligence team
- Graduates from previous batch

# What's the **Timeline?**

## ***TRAINING WEEKS (4 WEEKS)***

To elevate students' knowledge to a shared standard.

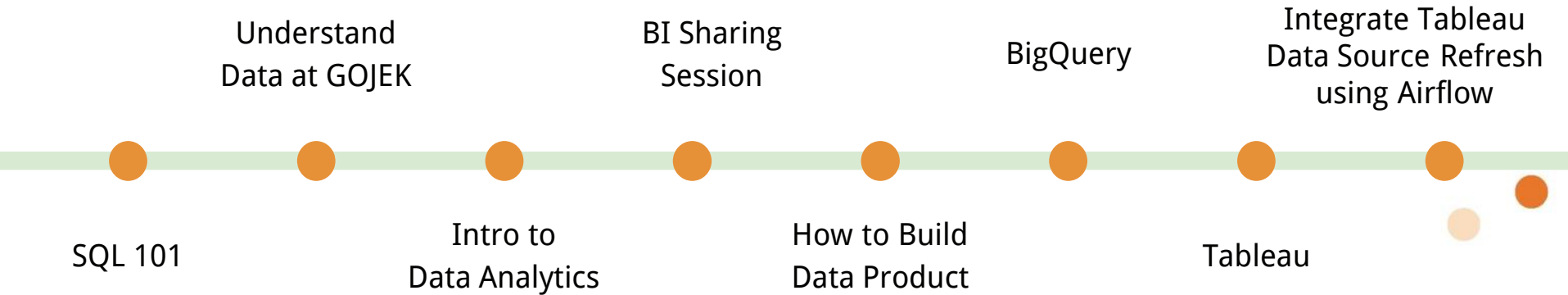
## ***MENTORING WEEKS (3 WEEKS)***

To practice their new skills by solving a problem with data analysis, resulting in an insightful Tableau dashboard.

## ***SHOWCASE***

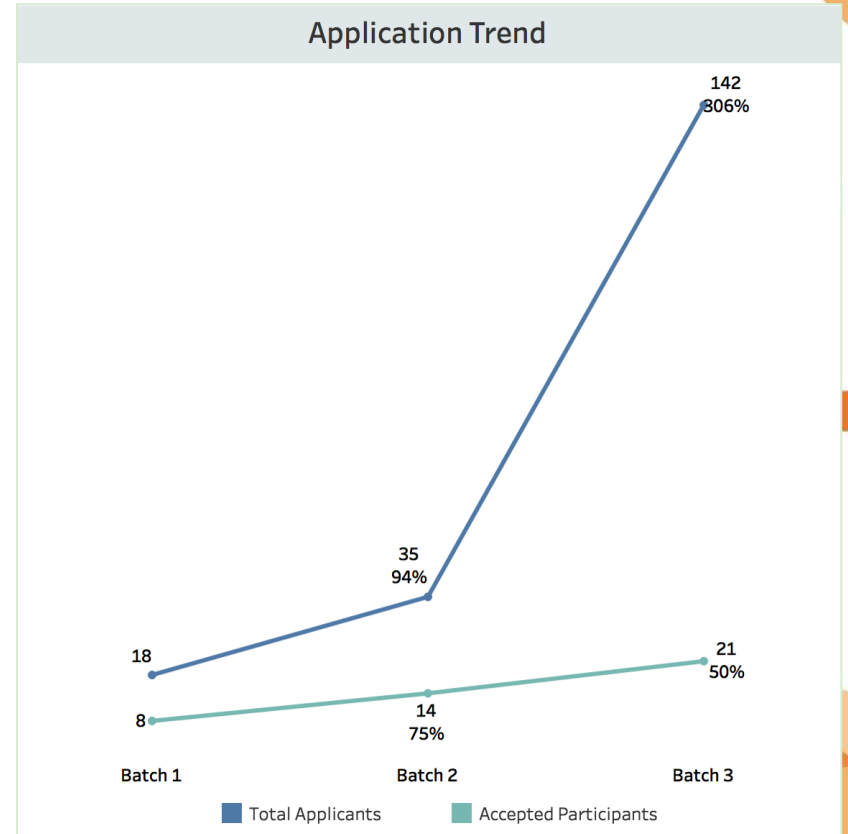
To present their data solution to the team and users.

# BI University Curriculum



# Infecting the Masses

1. Everybody loves data!
2. Spread the good virus!
3. Become a more data-driven organization!





# Infecting the Masses

1. Everybody loves data!
2. **Spread the good virus!**
  - Show them how to do it
  - Create tutorials and documentation
3. Everybody loves data!

# Infecting the Masses

1. Everybody loves data!
2. Spread the good virus!
3. **Become a more data-driven organization!**

## *PROBLEMS OF OFFLINE TRAINING*

- How do we **scale** it even further?
- People need to **wait** for the next batch

## *SOLUTION: LEARNING MANAGEMENT SYSTEM*

- LMS **won't replace** offline training, but it will allow students to learn **in their own time**
- Bring GOJEK **data context** to our business users

# BI University Testimonial Video





# Thank You